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Creating Competitive Advantage: How to be Strategically Ahead in Changing Markets

Kevin Uphill

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Creating Competitive Advantage: How to be Strategically Ahead in Changing Markets Kevin Uphill The economic environment is global, highly sophisticated and in continuous fast flux. The challenge for business leaders, executives and strategists is to read and respond agilely to trends and underlying movements to stay ahead of dynamic market flow and change. Creating Competitive Advantage sets out a compelling case for the business benefits of better market anticipation, and provides tools and approaches to develop a forward-looking strategy that will deliver these. Through theory, case studies and practical insights, the book demonstrates how better analysis of market trends and scanning of the environment combined with business model change and confident leadership can gain and maintain competitive advantage.

With the right approach, game-changing strategy can be highly accessible for all business strategists and owners, rather than as today, the almost exclusive reserve of a few brave and instinctive entrepreneurs. With tools, assessments and models to get more value out of the business data you already have and take your strategy to the next level through analytically-supported intuition, Creating Competitive Advantage gives business leaders and strategists the toolkit to move from a responsive mindset to a leading one.

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