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Relationships That Enable Enterprise Change: Leveraging the Client-Consultant Connection

Ron A. Carucci, William A. Pasmore

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Relationships that Enable Enterprise Change—a title in Pfeiffer's Practicing Organization Development Series—is a practical resource for consultants who want to enhance their relationship with senior leaders in order to drive broad organization change. Written by Ron A. Carucci and William A. Pasmore—with contributions from senior consultants from the acclaimed Mercer Delta Organizational Consulting group—this invaluable guide shows you how to leverage relationships with your clients to ensure that sought-after change is realized. The authors present tested principles and approaches that will help transform your client relationships into engines of change throughout the organization and offer a wealth of new ideas that you can implement in your consulting practice.

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